



Westpac announces interim result and dividend of 94 cents per share

Financial highlights First Half 2018 (1H18) compared to First Half 2017 (1H17)^{1,2}

- Statutory net profit \$4,198 million, up 7%
- Cash earnings \$4,251 million, up 6%
- 94 cents per share, interim fully franked dividend, unchanged
- Cash earnings per share 125.0 cents, up 4%
- Cash return on equity (ROE) 14.0%, at top end of the 13 - 14% range Westpac is seeking to achieve
- Bank levy \$186 million, \$130 million impact on cash earnings (equivalent to 4 cents per share)

Westpac announced a reported profit of \$4,198 million for 1H18. Cash earnings, the Group's preferred measure of earnings, was up 6%, with sound growth in revenue and a 20% reduction in loan impairment charges contributing to the 6% growth.

Westpac Group CEO, Mr Brian Hartzler said: "This is a good result built on consistent performance and a disciplined approach to growth and returns."

"Our businesses continue to perform solidly, with the results for the Consumer and Business banks particularly good. All businesses increased core earnings over the prior half. We are pleased that there were no one-offs, making it a clean result."

Noting the importance of the Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry, Mr Hartzler said: "We acknowledge the significant customer and community concerns that have been raised by the Royal Commission and recognise that the process provides a critical opportunity to restore customer trust across the sector."

"Westpac is already well advanced in taking steps that will improve customer outcomes. We have been actively seeking out instances where we've got it wrong, and in those cases, putting it right for the customers affected."

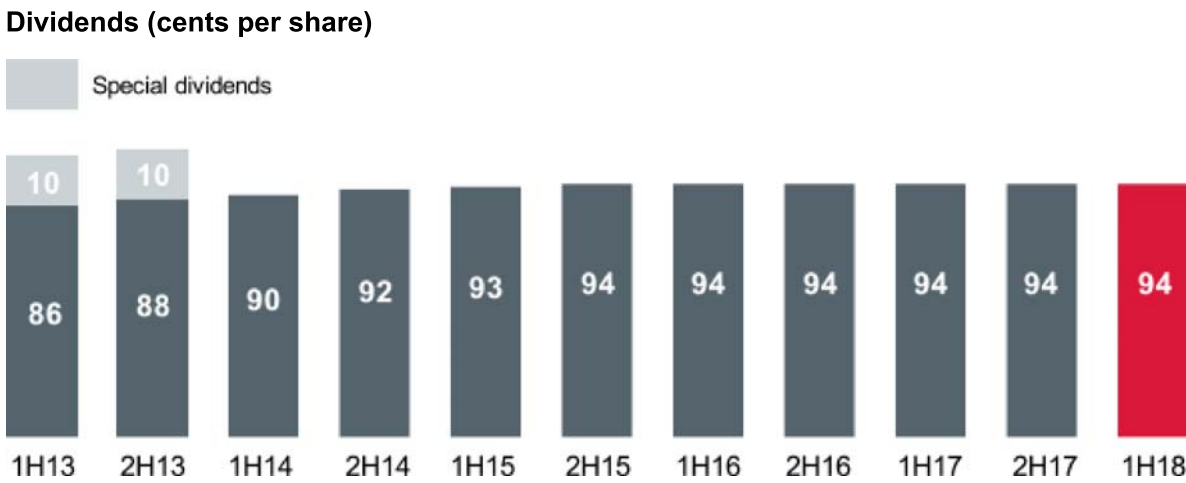
He added "Westpac's customer franchise continues to grow; we are making banking easier and more efficient and the strength of our brands and quality of our people means we are well positioned to support growth across regions and industries. While there is still much to do, we remain committed to consistently increasing the value that we deliver to our customers and shareholders over the long term."

A video interview with Mr Hartzler on today's results can be found [here](#).

Result details

Full details of our result including the webcast of the briefing by our Chief Executive Officer, Brian Hartzler, and Chief Financial Officer, Peter King, can be found on our [Investor Centre](#) and can be viewed live from 10am AEST today or on-demand afterwards.

1H18 dividend



- 94 cents per ordinary share, fully franked, was determined
- Represents a payout ratio of 75% and a dividend yield of 6.6%
- To be paid on 4 July 2018 to shareholders on the register at the record date of 18 May 2018
- The dividend reinvestment plan (DRP) will apply with no discount to the market price
- If you wish to update your DRP election you must do so before 5.00pm (AEST) on 21 May 2018

Further details around the DRP terms and conditions and updating your election can be found on our [Investor Centre](#).

Need more information

If you have any questions regarding your dividend or management of your shareholding, please contact Link either by email: westpac@linkmarketservices.com.au or by telephone on +61 1800 84 255.

Yours sincerely,
Westpac Investor Relations

1. Reported on a cash earnings basis unless otherwise stated. For an explanation of cash earnings, refer to Westpac's 2018 Interim Results Announcement.

2. All comparisons are against prior corresponding period results (6 months to 31 March 2017).

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